## Message Text

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**ACTION SS-25** 

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**EXDIS** 

E.O. 11652: GDS TAGS: PFOR, VE

SUBJECT: CONVERSATION WITH ESCOVAR-SALOM

REF: STATE 117583

- 1. THE FOREIGN MINISTER AND I HAD A RATHER LENGTHY CHAT AT THE AIRPORT THE EVENING OF MAY 20 UPON HIS ARRIVAL BACK FROM THE U.S. WE WENT OVER MUCH OF THE SAME GROUND COVERED IN THE TELEGRAM UNDER REFERENCE. ESCOVAR WAS OBVIOUSLY DELIGHTED WITH THE VISIT AND RATHER PROUD OF HIMSELF FOR HAVING CARRIED IT OFF SO WELL. HIS TALKS WITH THE SECRETARY AND THE DEPUTY SECRETARY LEFT PARTICULARLY FAVORABLE IMPRESSIONS. MY COLLEAGUES AND I ARE MOST GRATEFUL FOR THE DEPARTMENT'S EFFORTS IN MAKING THIS TRIP SUCH A RESOUNDING SUCCESS.
- 2. ESCOVAR SAID HE WOULD BE IN TOUCH WITH ME SOON AFTER DISCUSSING WITH THE PRESIDENT THE QUESTION OF THE PREPCON AS WELL AS OUR POSSIBLE INITIATIVES TOWARD STRENGTHENED BILATERAL COOPERATION. WITH RESPECT TO THE LATTER, WE AGREED THAT A JOINT WORKING-GROUP APPROACH SHOULD UNCOVER PRACTICAL MEANS FOR COOPERATION IN VARIOUS AREAS. ESCOVAR MENTIONED AGRICULTURAL DEVELOPMENT, NUTRITION AND FERTILIZER PRODUCTION AS AREAS WE MIGHT LOOK AT. HE SAID HE PLANNED TO RAISE WITH EX-PRESIDENT CALDERA THE IDEA OF INCLUDING FORMER AMBASSADOR AGUILAR IN THIS EXERCISE.
- 3. COMMENT: I AM RATHER DUBIOUS ABOUT ESCOVAR'S INSISTENCE ON BRINGING COPEI INTO HIS WORKING GROUP -- EVEN IN THE AMIABLE CONFIDENTIAL

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PERSON OF AGUILAR. THE PROSPECTS FOR QUIET, PRACTICAL WORK WOULD

NOT SEEM OVERLY BRIGHT IF OUR DELIBERATIONS WERE TO BE SUBJECT TO POLITICAL VETTING AND PUBLIC DISCUSSION BY THE OPPOSITION.

- 4. IN ANY CASE, WE WILL TRY TO STEER THESE FIRST TALKS TOWARD THE NEED FOR AN ON-GOING CONSULTATIVE MECHANISM AND FOR COLLABORATION IN AREAS THAT WILL PRODUCE REASONABLY PROMPT AND VISIBLE RESULTS. I THINK IT PARTICULARLY IMPORTANT THAT WE AVOID AT THE OUTSET BEING DRAWN INTO INCONCLUSIVE DISCUSSIONS OF SUCH DIFFICULT AND COMPLEX PROPOSALS AS JOINT FERTILIZER PRODUCTION. A MORE REALISTIC INITIAL FOCUS MIGHT, FOR EXAMPLE, BE ON WORKING OUT A STRUCTURAL RELATIONSHIP IN THE FIELD OF REIMBURSABLE TECHNICAL ASSISTANCE, TAKING ADVANTAGE OF AID/TA/STS SERVICES.
- 5. THE QUESTION RAISED IN THE REFTEL AS TO ESCOVAR'S REAL INFLUENCE AND POSITION IN THIS GOVERNMENT IS OF PRIME IMPORTANCE. THE WORKING-GROUP EXERCISE AND OUR HOPE TO USE IT AS A BRIDGE TO MEANINGFUL CONSULTATIONS ON THE CRITICAL INTERNATIONAL ISSUES WILL NOT RESULT IN MUCH UNLESS ESCOVAR DOES CARRY WEIGHT. WE HAVE NO JUDGMENT ON THE POINT TO OFFER AT THIS MOMENT BEYOND NOTING A GENERAL IMPRESSION THAT PEREZ GUERRERO CONTINUES TO BE A CENTRAL FIGURE IN THE FORMULATION AND EXECUTION OF VENEZUELA'S FORIEGN POLICY. (I HAVE SOME DOUBT THAT THE QUESTION HERE IS ONLY ONE OF PEREZ GUERRERO'S "RHETORIC." HE STRIKES ME AS AMONG THE TRUE BELIEVERS.)
- 6. FOR WHAT IT IS WORTH, WE ARE ABLE TO CONFIRM THAT ESCOVAR'S RELATIONS WITH THE PROFESSIONAL STAFF IN THE FOREIGN MINISTRY ARE, TO SAY THE LEAST, STRAINED. JOHN RAPHAEL, FOR ONE, IS ALMOST CERTAINLY ON HIS WAY OUT.
- 7. ANY FURTHER GUIDANCE OR THOUGHTS THE DEPARTMENT MAY HAVE ON THE WORKING-GROUPS WILL BE APPRECIATED. SHLAUDEMAN

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